


JANUARY 2024


Busy ACA Agent's
Sales Calendar

IMPORTANT DATES


January 1

 Coverage begins for most beneficiaries.

January 15

 ACA OEP ends for federal exchange and most states

January 31

 ACA OEP ends in New Jersey



Happy New Year!

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 	2	3	4	5	6
7	8	9	10	11	12	13
14	15 	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31 			


NOTES

FEBRUARY 2024

Busy ACA Agent's
Sales Calendar

IMPORTANT DATES

February 1

 Coverage begins for those who enroll in or make changes December 16 to January 15 and have paid their first premiums.

NOTES



Celebrate a successful OEP and reflect on your goals


SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1 	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

MARCH 2024

Busy ACA Agent's
Sales Calendar

IMPORTANT DATES

March 23

 Anniversary of the
Affordable Care Act

NOTES



Establish new business goals and make changes to your marketing strategy


SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23 
24	25	26	27	28	29	30
31						

APRIL 2024

Busy ACA Agent's Sales Calendar

IMPORTANT DATES

April 15

 Tax Day & last day to report premium tax credits



Consider supplemental dental, vision, and hearing products to add to your portfolio

NOTES

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15 	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

JULY 2024

Busy ACA Agent's
Sales Calendar

IMPORTANT DATES

July 10

 Chronic Disease Day

NOTES



Complete state marketplace training

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10 	11	12	13
14	16	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

AUGUST 2024

Busy ACA Agent's Sales Calendar

NOTES



Ritter Summits begin



FFM training becomes available this month

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

DECEMBER 2024


Busy ACA Agent's
Sales Calendar

IMPORTANT DATES

December 7

 AEP ends

December 15

 Last day to make changes or pay first premium for January 1 effective date

NOTES



Follow up with clients and double check your submissions.

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7 
8	9	10	11	12	13	14
15 	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				